



# TAKE ON THE world

A full suite of services  
for Canadian businesses

Canada's International  
Trade Portfolio

## Three expert partners One powerful portfolio

The international marketplace is complex and challenging, and is constantly revealing new opportunities for Canadian businesses engaged or preparing to engage in international commerce.

Fortunately, you can access the resources you need to make smart, profitable decisions through the comprehensive services offered by the International Trade Portfolio. Companies can:

- Receive information about international business opportunities;
- Minimize risk and overcome obstacles to international trade;
- Enjoy competitive access to global markets;
- Get expert advice and take advantage of integrated services to position themselves for international success.

### Who's involved

#### Foreign Affairs and International Trade Canada (DFAIT)

The department behind the Canadian Trade Commissioner Service

#### Export Development Canada (EDC)

Canada's export credit agency, providing trade financing, insurance and risk management services

#### Canadian Commercial Corporation (CCC)

Canada's international contracting and procurement agency

Together we offer a suite of services that allows Canadian companies to effectively seize key international opportunities.



### Foreign Affairs and International Trade Canada (DFAIT)

#### The Canadian Trade Commissioner Service (TCS)

As part of Foreign Affairs and International Trade Canada, The Canadian Trade Commissioner Service helps Canadian companies and organizations succeed globally and lower their costs of doing business through four key services:

- Preparation for international markets;
- Market potential assessment;
- Qualified contacts;
- Problem solving.

### Everywhere you do business

Whether you're looking to export, invest abroad, attract investment, seek technology or develop innovation and R&D partnerships, our international business professionals are available when you need them. The Trade Commissioners are located in more than 150 cities worldwide and in regional offices across Canada. We are ready to help you achieve international business success with our network of international contacts and market intelligence.

### Connect with us

Work with someone who has already established the contacts, knows the markets and has years of experience. We will help you realize your company's full international market potential.

The Canadian Trade Commissioner Service  
Toll-free: 1-888-306-9991 (in Canada and the United States)

[www.infoexport.gc.ca](http://www.infoexport.gc.ca)



### Export Development Canada

Export Development Canada (EDC) provides an extensive range of insurance and financing products, and risk management services, to help you participate in global trade and expand your exports and investments abroad.

EDC offers:

- Accounts receivable, contract and political risk insurance;
- Foreign buyer, project and private equity financing;
- Contract bonding insurance and guarantees;
- Bank and export guarantees;
- Lines of credit for buyers of Canadian exports.

With these tools at their disposal, thousands of Canadian companies—big and small—reduce their credit risks, improve their borrowing power and multiply their growth opportunities in some 200 markets worldwide.

### Open the door to more trade

EDC is easy to reach nationally and internationally with 14 offices across Canada and 13 representatives in the world's high-growth markets.

### Grow globally with us

Export Development Canada

Toll-free: 1-888-332-9398

[www.edc.ca](http://www.edc.ca)

### Realize a World of Opportunity



### Canadian Commercial Corporation

As Canada's international contracting and procurement agency, the Canadian Commercial Corporation (CCC) helps Canadian companies make sales in public sector markets around the globe.

With a wide network of contacts and more than 60 years of international procurement experience, CCC links Canadian businesses to opportunities with foreign government buyers both in international defence and in emerging and developing country markets.

CCC does this in two ways:

- Prime contractor service;
- Procurement service.

Through CCC you will take advantage of a government-to-government arrangement that gives you a competitive edge with foreign government buyers. Our knowledge of international opportunities and contracting methods will move your project forward and help you close the deal.

### Standing behind Canadian companies

CCC is proud to support the best that Canada has to offer by providing foreign government buyers with a Government of Canada guarantee that their contracts with Canadian suppliers will be performed according to their contract terms and conditions.

### Contract through us

Canadian Commercial Corporation

Toll-free: 1-800-748-8191

[www.ccc.ca](http://www.ccc.ca)