

Questions and Answers for May 3, 2010

Q1) We cannot deliver a 5 seater, 3.0L Turbo Diesel model, in the quantities requested, before the stated deadline. We can provide a 6 seater model, 3.0L Turbo Diesel model, in the quantities requested, which will be delivered to Haiti by the stated deadline. Would this be acceptable?

A1) Yes, a 6 seater configuration is acceptable. Other than the minor changes accepted in Q2 below, the 6 seater configuration shall not deviate from the technical specification of the RFQ.

Q2) On our proposed vehicle model, the following options are not available and we would like to know if we can continue to bid with these minor changes to the specifications:

- i) Manual windows control (instead of electric)**
- ii) Manual door locking (instead of centralized and electric locking)**
- iii) Manual control side/lateral mirrors (instead of electric)**
- iv) Steel vehicle rims (instead of alloy rims)**

A2) Yes, these minor changes to the specifications are acceptable.

Q3) The official Toyota warranty for Haiti is 36 months (3 years) or 60,000 km (whichever comes first) and not 100,000 km. Is this acceptable?

A3) Yes, the warranty provision change from 100,000km to 60,000km is acceptable.

Q4) We do not have 100 spare parts kits readily available for the yearly maintenance requirement. As all of these parts are not needed immediately upon vehicle arrival / usage in Haiti, would it be acceptable for the parts to arrive at a later date on a separate shipment?

A4) Any delay in spare parts delivery should not impact the serviceability of the vehicles. This approach is acceptable *as long as* the bidder can illustrate that there is no impact to the overall serviceability of the vehicles, and that a smaller number of spare part kits can accompany the vehicle shipment to service any vehicles that may need service prior to delivery of all spare parts kits.