



CCC

Canadian Commercial Corporation
Corporation Commerciale Canadienne

Defence Acquisition Through the Government of Canada



Government
of Canada

Gouvernement
du Canada

Simplified and Timely Defence Acquisitions Through the Government of Canada

The Canadian Commercial Corporation (CCC) helps governments of other nations with simplified and timely defence and security acquisitions through the Government of Canada – enhancing the bilateral relationship and reducing acquisition risks.

THE DEFENCE AND SECURITY EXPORT SALES ORGANIZATION OF THE GOVERNMENT OF CANADA

CCC is the Crown corporation of the Government of Canada (government-owned enterprise) that undertakes sales of defence and security technology and expertise from Canada on a government-to-government basis.

CCC operates under the Minister of International Trade in collaboration with the Trade Commissioner Service and the Department of National Defence to support export sales.

Who Can Participate?

CCC can enter into a contract with most sovereign governments for defence and security solutions. CCC can work with all levels of government – national, subnational and municipal.

Some purchases are subject to Canada's Department of Foreign Affairs and International Trade export permit approvals.

CCC's Global Defence and Security Sales

Government-to-government contracting is a much faster procurement approach that leverages commercial relationships with Canada. As Prime Contractor, CCC stands behind every government-to-government contract with the full assurance of the Government of Canada.

The Canadian Package

DEFENCE MATERIEL COOPERATION

CCC works closely with Canada's Department of National Defence (DND) and the Canadian Armed Forces (CAF) to meet the needs of purchasing governments, while also supporting Canada's defence relationship with its Allies and partners. Under the coordination of the Materiel Group's Director General International and Industry Programs, DND/CAF support is available for Canadian defence materiel sales where unique military capabilities or defence expertise is required, subject to operational priorities. DND and CCC also collaborate closely regarding the sale of surplus military equipment from the CAF inventory.



Canadian Commercial Corporation

Business Lines	U.S. Department of Defense and NASA
	Global Defence and Security
	International Commercial Business

GOVERNMENT-TO-GOVERNMENT CONTRACTING

Fast and Simple

- Expedited acquisition process on a government-to-government basis with CCC
- Access to any technology or expertise commercially available and approved for export from Canada
- Customized solutions to defence and security needs for non-standard requirements delivered on a timely basis

Reduced Acquisition Risk

- Government of Canada assurance that the contract will be performed according to the agreed terms and conditions
- Due diligence conducted by CCC on Canadian supplier's technical, financial and managerial capability to satisfy CCC of the supplier's ability to deliver on the contract
- Purchasing government has direct access to Canadian supplier during contract execution for technical issues through the length of the contract
- Mitigation of project risks and assurance of ethical business practices with CCC contract monitoring throughout the length of the contract

Enhanced Bilateral Relationship

- Reinforcement of political, economic and security relationship
- CCC, as Prime Contractor, brings the Government of Canada's support to the acquisition from identification of the Canadian supplier to the end of the warranty period
- CCC can hold the purchasing government's advance payments in trust until contract execution

CCC's Global Defence and Security Sales combines the best features of both direct commercial and foreign military sales-type procurement approaches: a commercial timeframe and customized offerings and Government of Canada contract oversight and guarantee of contract performance.



Photo courtesy of
Cascade Aerospace Inc.

Photo courtesy of CAE

KEY CANADIAN CAPABILITIES

CCC provides simplified access to Canada's world-class defence and security technologies and expertise on a government-to-government basis. A sample of Canadian strengths:

Protecting the Soldier

- Small Arms & Ammunition
- CBRNE & Soldier Systems
- Medical Technologies
- Human Systems Integrations

Command and Support

- Command, Control & Communications Systems
- Intelligence, Surveillance & Reconnaissance Systems
- Shelters

Air, Land, Sea Platforms

- Armored Vehicles & Survivability Systems
- Special Mission Aircraft & Aircraft Missionization
- Surface Combatant Ships
- Joint Support & Off-Shore Patrol Ships
- In-Service Support Solutions

Training Systems

- Interactive Maintenance Trainers
- Live-fire Training & Weapon Systems
- Close Combat Tactical Trainers
- Flight, Land & Naval Dynamic Synthetic Environments

Cyber-Security

- Intrusion Protection Systems
- Critical Infrastructure Protection Systems
- Voice, Data, & Video Networking Solutions

Canada

Your Partner in Defence



CCC

Canadian Commercial Corporation
Corporation Commerciale Canadienne



Global Affairs
Canada

Trade Commissioner
Service

Affaires mondiales
Canada

Service des
délégués commerciaux



National
Defence

Défense
nationale

Canadian Commercial Corporation
350 Albert Street, 7th floor
Ottawa, Ontario K1A 0S6
TEL: +1.613.996.0034
FAX: +1.613.995.2121

www.ccc.ca



CCC

Canadian Commercial Corporation
Corporation Commerciale Canadienne

Mandate

CCC is a state-owned enterprise of the Government of Canada established for the purpose of assisting in the development of trade between Canada and other nations.

Mission

CCC supports the development of trade by helping Canadian exporters access government procurement markets of other nations through government-to-government contracting.

Commitment

As the Government of Canada's defence and security export sales organization, CCC is committed to being a trusted partner for acquisitions from Canada on a government-to-government basis.



Government
of Canada

Gouvernement
du Canada