Simplified Acquisition Through the Government of Canada
Simplified and Timely Project Delivery Through the Government of Canada

The Canadian Commercial Corporation (CCC) helps governments of other nations with simplified and timely acquisition of information technology, social and economic public infrastructure through the Government of Canada – enhancing the bilateral relationship and reducing acquisition risks.

THE INTERNATIONAL CONTRACTING AGENCY OF THE GOVERNMENT OF CANADA

CCC is the Crown corporation of the Government of Canada (government-owned enterprise) that undertakes sales of products and services from Canada on a government-to-government basis.

CCC operates under the Minister of International Trade in collaboration with Canadian Embassies and High Commissions abroad.

Who Can Participate?

CCC can enter into a contract with most sovereign governments for the sale of Canadian solutions. CCC can work with all levels of government – national, subnational and municipal.

CCC’s International Commercial Business

Government-to-government contracting is a much faster procurement approach that builds commercial relationships with Canada. As Prime Contractor, CCC stands behind every government-to-government contract with the full assurance of the Government of Canada.

THE CANADIAN PACKAGE

CCC understands the challenges government buyers face when procuring internationally. Drawing on decades of experience, CCC offers a customized government-to-government approach to meet specific project needs, regardless of complexity with:

■ A trusted government-to-government contracting mechanism with a Government of Canada guarantee of contract performance
■ World-class Canadian capabilities identified to meet project requirements
■ Working with Export Development Canada, CCC identifies sources of project financing

GOVERNMENT-TO-GOVERNMENT CONTRACTING

Fast and Simple

■ Expedited acquisition process on a government-to-government basis with CCC
■ Access to any technology or expertise commercially available and approved for export from Canada
■ Customized solutions to project needs delivered on a timely basis

Reduced Acquisition Risk

■ Government of Canada assurance that the contract will be performed according to the agreed terms and conditions
■ Due diligence conducted by CCC on Canadian supplier’s technical, financial and managerial capability to satisfy CCC of the supplier’s ability to deliver on the contract
Purchasing government has direct access to Canadian supplier during contract negotiation and execution for technical issues through the length of the contract

Mitigation of project risks and assurance of ethical business practices with CCC contract monitoring throughout the length of the contract

**Enhanced Bilateral Relationship**

- Reinforcement of political, economic and security relationship
- CCC, as Prime Contractor, brings the Government of Canada’s support to the acquisition from identification of the Canadian supplier to the end of the warranty period
- CCC can hold the purchasing government’s advance payments in trust until contract execution.

**KEY CANADIAN CAPABILITIES**

CCC provides simplified access to Canada’s world-class technologies and expertise on a government-to-government basis. A sample of Canadian strengths:

**Information Technology Infrastructure**

- Biometric voter registration systems
- National identification card systems
- Geomatic and land title registry systems
- Government tax administration systems
- Electronic lottery systems

**Security Infrastructure**

- Airport security systems and equipment
- Border security systems and passport production
- Coastal surveillance and vessel traffic systems
- Critical infrastructure security solutions
- Cyber security solutions

**Economic Infrastructure**

- Airports, runways/aprons, terminals and air space navigational systems
- Electrical power, including generation plants, electrical grid and local distribution
- Supply of port, rail and transit equipment and communications-based control systems

**Social Infrastructure**

- Schools, universities, specialized colleges, curricula development and training
- Hospitals, specialized medical clinics, including equipment and staff training
- Water and wastewater, storage reservoirs, pipes, pumps, valves, filtration and treatment equipment and smart meters

**CCC brings over 65 years of international contracting experience and a deep knowledge of Canadian industry to meet your infrastructure project requirements.**
Canada
Your Partner in Infrastructure Development

Canadian Commercial Corporation
Corporation Commerciale Canadienne

Global Affairs Canada
Trade Commissioner Service

Affaires mondiales Canada
Service des délégués commerciaux

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Other photos courtesy of Canada Border Services Agency and Bombardier
Mandate

CCC is a state-owned enterprise of the Government of Canada established for the purpose of assisting in the development of trade between Canada and other nations.

Mission

CCC supports the development of trade by helping Canadian exporters access government procurement markets of other nations through government-to-government contracting.

Commitment

As the Government of Canada’s International Contracting Agency, CCC is committed to being a trusted partner for acquisitions from Canada on a government-to-government basis.