



Dear Reader,

Doing international business development in the “new normal” is tough. We get it. We’re a 120-person Crown corporation focused on partnering with Canadian exporters to win international contracts from governments abroad. That’s who we are and that’s why we are doubling down on supporting Canada’s economic recovery one successful export deal at a time.

Successful exporters know it all starts with an export opportunity in hand. That is why we are launching our new [**Global Bid Opportunity Finder \[Beta\]**](#) for Canadian exporters. Designed for busy small business owners, this web app consolidates bid opportunities from 25+ websites - translating them into English and French for Canadians - and saves you the time and effort of managing multiple platforms.

In a post Covid-19 world, international business development teams need digital tools like the **Global Bid Opportunity Finder [Beta]** - [**Register now.**](#)

Despite the ongoing challenges due to the global pandemic, CCC remains dedicated to Canada’s economic recovery -
one successful deal at a time.



Canada's Humanitarian Response in the Global Fight Against COVID-19

In May 2020, as part of the Government of Canada's response to the global pandemic, Global Affairs Canada (GAC) and CCC contracted Singapore-based GAIA Science PTE Ltd. to provide Personal Protective Equipment for several African member states and ASEAN partners. Click below to learn more about how CCC is getting involved in Canada's response to the fight against COVID-19.

[Read more](#)



Global Sales | Bell Textron

Bell Textron delivers first Bell 505 to the Montenegro Air Force

CCC is pleased to announce that the first Bell 505 helicopter has been delivered to the Montenegro Airforce as part of a contract announced in June 2020. The second aircraft, manufactured by Bell Textron Canada in Mirabel, Quebec, is expected to be delivered in January 2021.

[Read more](#)



With CCC's help, Terragon brings its "reuse everything" technology to the world

Terragon Environmental Technologies is a small company with innovative waste and water management solutions. Read about how CCC's G2G contracting model helped Terragon enter the global market and secure several important contracts including the U.S. DoD.

[Read more](#)



New Tool for Small Business

The **Global Bid Opportunity Finder** [Beta] app scrapes, indexes, and displays searchable open bid opportunities from 25+ public websites around the world. We are adding more opportunity websites each month. The app is now scraping 250,000+ opportunities daily. Since the soft launch in September, feedback has been very positive and it is being launched to CCC customers in Beta form now.

Get your early access to this FREE Beta version of the **Global Bid Opportunity Finder**

[Register Now](#)



Online Event | CCC

Annual Public Meeting

CCC's Annual Public Meeting will be streaming online on December 14, 2020. Submit any questions to Communications@ccc.ca to be answered.

Further information about registration for the broadcast will be shared on our website.



Report | Innovation, Science and Economic Development and CADSI

Statistical Overview of Canada's Defence Industry in 2018

Results from the Statistics Canada survey of the defence industry are now available. The report provides a breakdown of the industry's economic and innovation impacts by firm size, R&D, skills, exports and geography.

[Download now](#)



Online Seminar | Convergence

Blended Finance for Water and Sanitation

Convergence is offering an interactive training seminar on Blended Finance for Water and Sanitation (Europe/East Coast) on Wednesday, November 11th 2020, 10am-12:30pm EST. This seminar discusses where and how blended finance approaches can be used to attract additional commercial capital to viable projects, leveraging traditional development aid to enable projects that should not attempt to or cannot attract private capital.

[Register now](#)

Grow Your Defence Business Beyond Canada's Borders

The United States Department of Defense is looking to buy Canadian technologies. Could yours be one?

[ACCESS THE GUIDE](#)

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