



Canadian Commercial Corporation  
Corporation Commerciale Canadienne

## Your Partner for Procurement from Canada



## Reference Guide

Canada

### About CCC

The **Canadian Commercial Corporation (CCC)** is a government owned enterprise of the Government of Canada, mandated to work with you in contracting with Canadian sources of supply.

Under DFARS 225.870, contracts with Canadian suppliers over the simplified acquisition threshold of USD \$250,000 should be awarded to, and administered by, CCC.

As a U.S. Department of Defense Procurement Officer, you have access to this procurement support from CCC, at no cost to the U.S. government.

### How CCC supports you

#### Guarantee of Contract Performance

When you buy from sources in Canada, through CCC, the Government of Canada guarantees that the terms and conditions of your contract will be fulfilled.

CCC includes provisions in contracts with its suppliers which ensure the U.S. DoD receives the same technical rights, data and information that it obtains in contracts with U.S. suppliers.

CCC serves as the point of contact for U.S. DoD procurement officials and Defence Contract Management Agency Americas (Canada) (DCMA Americas), Ottawa, Canada.

### Broaden your supply base

If you're looking for sources of supply, CCC's contracting specialists are a one-stop resource where you can seek information about unique capabilities available to you.

### Review of supplier's capabilities

CCC performs a review of a Canadian supplier's technical, managerial and financial capabilities to ensure contract performance, as well as integrity compliance assurance.

### Price Certified fair and reasonable

CCC conducts a price analysis to ensure the price offered is fair and reasonable according to the Cost and Profit Policy of the Government of Canada.

### Contract Performance monitoring

CCC monitors contract performance to ensure successful completion of the contract according to the agreed terms and conditions.

### Reduced administrative burden

On your behalf, CCC verifies invoices and audits claims submitted by the Canadian supplier.

### Training Available

The **Defense Acquisition University** offers a course to US officials providing more information on the specifics of contracting with Canadian suppliers through CCC.

If you are considering/already working with a Canadian source of supply, course CL052 Contracting with Canada will help guide you through the process.

[https://icatalog.dau.edu/onlinecatalog/courses.aspx?crs\\_id=403](https://icatalog.dau.edu/onlinecatalog/courses.aspx?crs_id=403)



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## FOR MORE INFORMATION

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Canada



## Defense Procurement Agreements

CCC's role in U.S. defense purchases in Canada is based on the following agreements between the United States and Canada.

### Defense Production Sharing Agreement (DPSA)

In place since 1956, the U.S. considers Canadian suppliers as domestic sources. Under this agreement, the U.S. DoD awards contracts in Canada through CCC.

### Defense Development Sharing Agreement (DDSA)

Signed in 1963, the DDSA outlines a shared U.S. and Canada vision for the standardized defense equipment within North America, utilizing Canadian technology to meet U.S. requirements.

### National Aeronautical and Space Administration (NASA)

A Letter of Agreement based on the DPSA model allows for discretionary use of CCC as prime contractor for NASA.

## U.S. and Canada Procurement Regulations

### DFARS 225.870

Contracting with Canadian suppliers

### DFARS 225.870-1 (a)

Contracts endorsed by and awarded to CCC have a guarantee of performance by the Government of Canada

### DFARS 225.870-4 (a)

Purchases from Canadian suppliers shall be made through CCC

### DFARS 225.872-1

Waiver of Buy America Act: The U.S. DoD has waived the Act for Canadian materials and supplies used in defense equipment

### DFARS 252.225.7013

Duty-Free entry: Most Canadian products imported into the U.S. for defense use are exempt from U.S. Customs duties

### DFARS 215.403-1(4)(a)

Waiver of requirements for CCC to submit cost and pricing data. U.S. DoD has waived the requirement for submission of cost or pricing data for CCC and its subcontractors

### DFARS 225.870-8

Industrial security for Canada shall be in accordance with the U.S.-Canada Industrial Security Agreement