Broaden your supply base Reduce supply chain risk

# Buy from Canada

CCC is the U.S. Department of Defense designated contracting authority for acquisitions from Canada





## DFARS 225.870-1 Canada is part of the U.S. defense industrial base

CCC will award and administer contracts over the simplified acquisition threshold of USD \$250,000 for DoD contractors located in Canada

#### Canada's G2G for DoD

CCC is funded by the Government of Canada, and endorsed by the U.S. Department of Defense (DoD) to:

- Strengthen Canada-U.S. defence procurement cooperation
- Deliver on Canada's obligations to DoD under the U.S. Canada Defense Production Sharing Agreement (DPSA, 1956).
- Give the DoD access to an expanded supply base of approved goods and services.
- Allow Canadians to sell their goods and services to the DoD.

Canada and the U.S. enter into government to government (G2G) agreements, similar to the foreign military sales program, to support U.S. and Canadian security interests, and strengthen the North American defense industrial base and supply chain resiliency.

#### How CCC build successful G2G contracts

#### **Guarantee of contract performance**

When you buy from Canadian sources through CCC, the Government of Canada provides a guarantee of contract performance – so you can buy with confidence.

#### Broaden your supply base, reduce supply chain risk

By performing integrity, technical, managerial, and financial due diligence on your Canadian supplier, we broaden your supply base and reduce your supply chain risk.

#### Contractual provisions give same data rights

Contractual provisions ensure that the DoD receives the same rights for data and information related to production that would be normally obtained.

#### **Reduce contract administration effort**

CCC fulfills some Defense Contract Management Agency (DCMA) roles by providing price verification and performing assist audits. We also serve as the point of contact for DoD contracting officials and DCMA North America.

#### Get assurance of value for money

CCC conducts a cost and price analysis to ensure the Canadian supplier's price is fair and reasonable and in accordance with Government of Canada Cost and Profit Policy.

#### How CCC builds successful G2G contracts



#### Supporting regulations for procurement from Canada

DFARS 225.870 Contracting with Canadian contractors.

**DFARS 225.870-1b** Canada is part of the defense industrial base.

**DFARS 225.870-1a** Contracts endorsed by and awarded through CCC have a Government of Canada guarantee of contract performance.

**DFARS 225.870-4(a)** Purchases from Canadian suppliers shall be made through CCC.

DFARS 225.872-1 Waiver of Buy American Act.

**DFARS 215.403-1c-4C** Waiver of requirements for cost and pricing data.

DFARS 252.225-7013 Duty Free Entry.

## Delivering Canada to the World

We are Canada's government to government contracting agency

Since 1956, Canadian businesses have entrusted us to reliably partner to win contracts with the U.S. Department of Defense (DoD).

Acting as prime contractor, we simplify and expedite sales to foreign governments across a wide range of sectors including aerospace, defence and security, information and communications technology, cleantech and green energy, and public infrastructure, health and agri-food.

To learn more about how we support Canadian businesses to sell Canadian products and services to DoD, visit **ccc.ca** 

### **Contact CCC**

Canadian Commercial Corporation 350 Albert Street, Suite 700 Ottawa, Ontario, Canada, K1A 0S6 T: 1-613-996-0034 Toll-free (Canada): 1-800-748-8191 E: info@ccc.ca

Suzanne Wilkinson Director, U.S. Government Operations swilkinson@ccc.ca T: 1-343-576-3727



www.ccc.ca