Government to Government Contracting Made Easy

CCC is the Government of Canada's designated contracting authority for U.S. DoD requirements.

Canada and the U.S. Government enter into government to government agreements similar to the foreign military sales program to support U.S. and Canadian security interests, thus strengthening the North American defense industrial base and supply chain resiliency.

Contracting with Canada is governed by the U.S.-Canada Defense Production Sharing Agreement (1956). Defense Federal Acquisition Regulations DFARS 225.870 states contracts over the simplified acquisition threshold of USD\$250,000 with Canadian suppliers are to be awarded through CCC.

Contact CCC

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Canadian Commercial Corporation (CCC) 700 - 350 rue Albert Street Ottawa, Ontario, Canada, K1A 0S6 www.ccc.ca

Benefits of Contracting with Canada

Guarantee of contract performance

When you buy from Canadian sources through CCC, the Government of Canada provides you with a guarantee of contract performance – so you can buy with confidence that we've got your back.

Contractual provisions give same data rights
Contractual provisions ensure that the U.S. DoD
receives the same rights for data and information
related to production that would be normally
obtained.

Reduce contract administration effort

CCC fulfills some Defense Contract Management Agency (DCMA) roles by providing price verification and performing assist audits. We also serve as the point of contact for U.S. DoD contracting officials and DCMA North America.

Get assurance of value for money

CCC conducts a cost and price analysis to ensure the Canadian supplier's price is fair and reasonable and in accordance with Government of Canada Cost and Profit Policy.

Broaden your supply base, reduce supply chain risk By performing technical, managerial, and financial due diligence on your Canadian supplier, we broaden your supply base and reduce your supply chain risk.



US-Canada Defense Procurement Cooperation Agreements

Defence procurement cooperation is a key element of our bilateral defence relationship. The Government of Canada funds CCC to deliver this public policy mandate to meet Canada's obligations.

Defense Production Sharing Agreement (DPSA, 1956) leverages the defense industrial base of the United States and Canada in the interest of mutual defense. The U.S. DoD considers Canadian suppliers as a part of its domestic sources. Designates CCC as the contracting authority for U.S. DoD requirements that exceed the simplified threshold.

Defense Development Sharing Agreements (DDSA, 1963) supports Canadian industry activity in defense research and development to assure Canada's continued contribution to the defence industrial base. It supports the vision for continued standardized defense equipment within North America, utilizing Canadian technology to meet U.S. DoD requirements.

National Aeronautical and Space Administration (NASA) Letter of Agreement is based on the DPSA model and allows for discretionary use of CCC as a designated contacting authority.

Supporting Legislative Regulations and Bilateral Agreements

DFARS 225.870

Contracting with Canadian Suppliers

DFARS 225.870-4(a)

Purchases from Canadian suppliers shall be made through CCC.

DFARS 225.870-1a

Contracts endorsed by and awarded to CCC have a guarantee of performance by the Government of Canada.

DFARS 215.403-1 (c)(4)(c)

Waiver of requirements for cost and pricing data. The U.S. DoD has waived the requirement for the submission of cost or pricing data when contracting through CCC.

DFARS 225.872-1

Waiver of Buy American Act. The U.S. DoD has waived the Act for Canadian materials and supplies used in defense equipment.

DFARS 252.225-7013

Duty Free Entry. Most Canadian products imported into the U.S. for defense are exempt from U.S. customs duties.

Domestic Industrial Base

Canada is part of the defense industrial base - <u>DFARS 225.870-1</u>. The term "domestic source" means a business concern that performs in the United States or Canada <u>50 USC 4552 (7)</u>.

Since its reactivation in 1985, U.S. DoD's DPA Title III has considered Canada to be a "domestic source" as a matter of policy (ref: <u>GAO/NSIAD-94-74</u>)

Reciprocal Defense Agreements

Reciprocal Defense Procurement and Acquisition Policy Memoranda of Understanding - #4 Canada -ASD(A) - DPC - Contract Policy (osd.mil)

Reciprocal Security Arrangements

International Industrial Security Arrangements with other governments (dcsa.mil)
International Security Instruments (tpsgc-pwgsc.gc.ca)

